



Turnkey offsite backup
and archiving

flat monthly fee

nothing to buy

high margin

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Disaster Recovery

Keeping your customers business running *no matter what* is essential. You already provide remote management of your customers systems. Wouldn't it be great to provide a remotely managed backup and off-site recovery system for disaster recovery while paying the lowest offsite storage rates in the industry?

Digisense provides Managed Service Providers a complete turnkey data back-up, offsite storage and retrieval system priced as a subscription. We keep it simple:

- 1 Year Contracts
- No Sales Volume Commitments
- No Equipment to Buy
- Off-site Storage Built In
- Flat-Fee Pricing
- Hardware & Software Maintenance, Upgrades and Support Included
- Multi-Tenant Remote Management
- Local Appliance for Rapid Data Recovery
- Live phone support

Using Digisense allows you to create and sustain high margins for your business. Using the Digisense system as part of their disaster recovery service, MSPs can make 40% - 60% margin.

- Full backups, incrementals or differentials. Variable retention periods.
- Offsite data storage at Amazon's replicated data centers.
- Agent based server backup of Exchange, SQL Server and open files.
- Tree view of all data allows easy location and retrieval no matter a file's physical location or origin.
- Single secure point of remote management for multiple customers.
- Mac OS X and Windows supported for backup - with no client installation - using the existing SMB/CIFS shares.
- Data protected consistently using encryption on locally stored data, remotely stored data, and over the wire.
- Bandwidth throttling lets you adjust Internet usage to not interfere with the normal operations of your customer.
- Caching appliances native 250GB and 500GB capacity expandable via USB storage for increased rapid recovery

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